

DURAWOOD

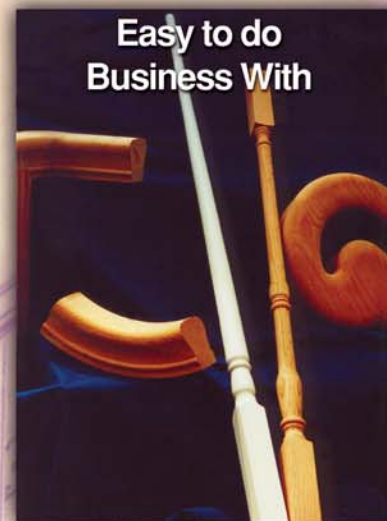
PRODUCTS, INC.

18 Industrial Way • Denver, Pa 17517

- Pre-Built Stairs
- Stair Parts
- Treads & Risers
- Specialty Stairs



HANDRAIL (QUALITY)
BILL COON



Easy to do
Business With



Low Cost Producer



Shortest Lead Time

Step Up To Quality

Order Hotline 800-872-9213 • FAX 717-336-4108



PRODUCTS, INC.

Step Up To Quality

18 Industrial Way • Denver, PA 17517

About Us

Products

How to Buy

Sales Order System

Contact Us

About Durawood Products

MISSION:

MISSION - COMPANY HISTORY - FACILITIES MAP - PEOPLE



The Company: Mission

"To set the standard in quality and service for manufactured wood stairs and stair components"

Durawood Products, Inc. is committed to maintaining the shortest and most consistent lead times in the industry.

This ability to provide the shortest lead times in the industry, coupled with Durawood's consistent high quality and customer friendliness, allows Durawood to set the standard in value.

The success of this positioning is proven by Durawood's experience. Currently Durawood provided quality products with guaranteed delivery to customer's sites with in the following lead times:

Manufactured Stairs:

Box and Open:

- 10 Days Maximum (generally with in 3 days)

Specialty:

- Generally 4-5 weeks (to be specified for each order)

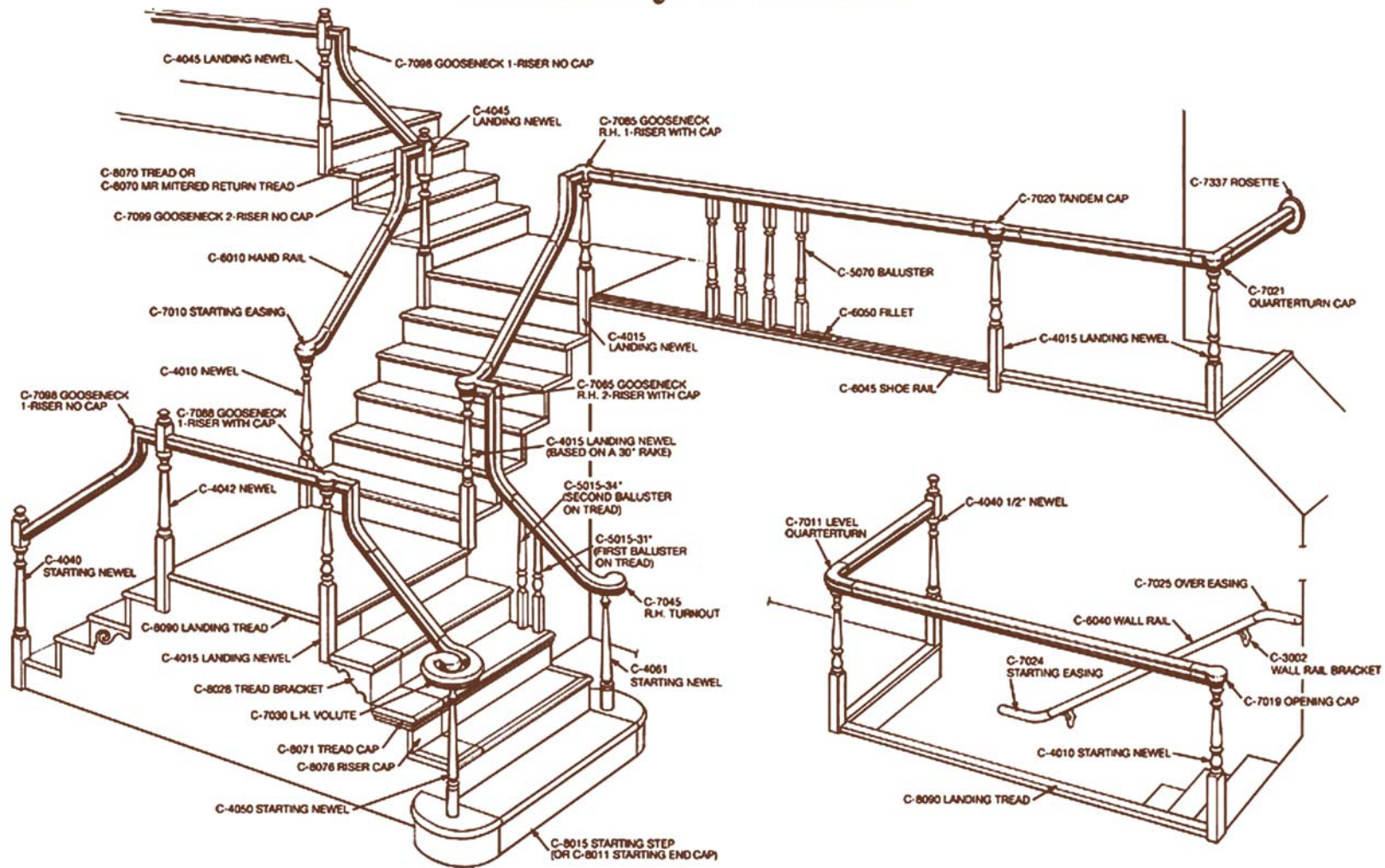
Treads and Risers:

- 1 week for less than pallet size orders
- 2 weeks for pallet size orders

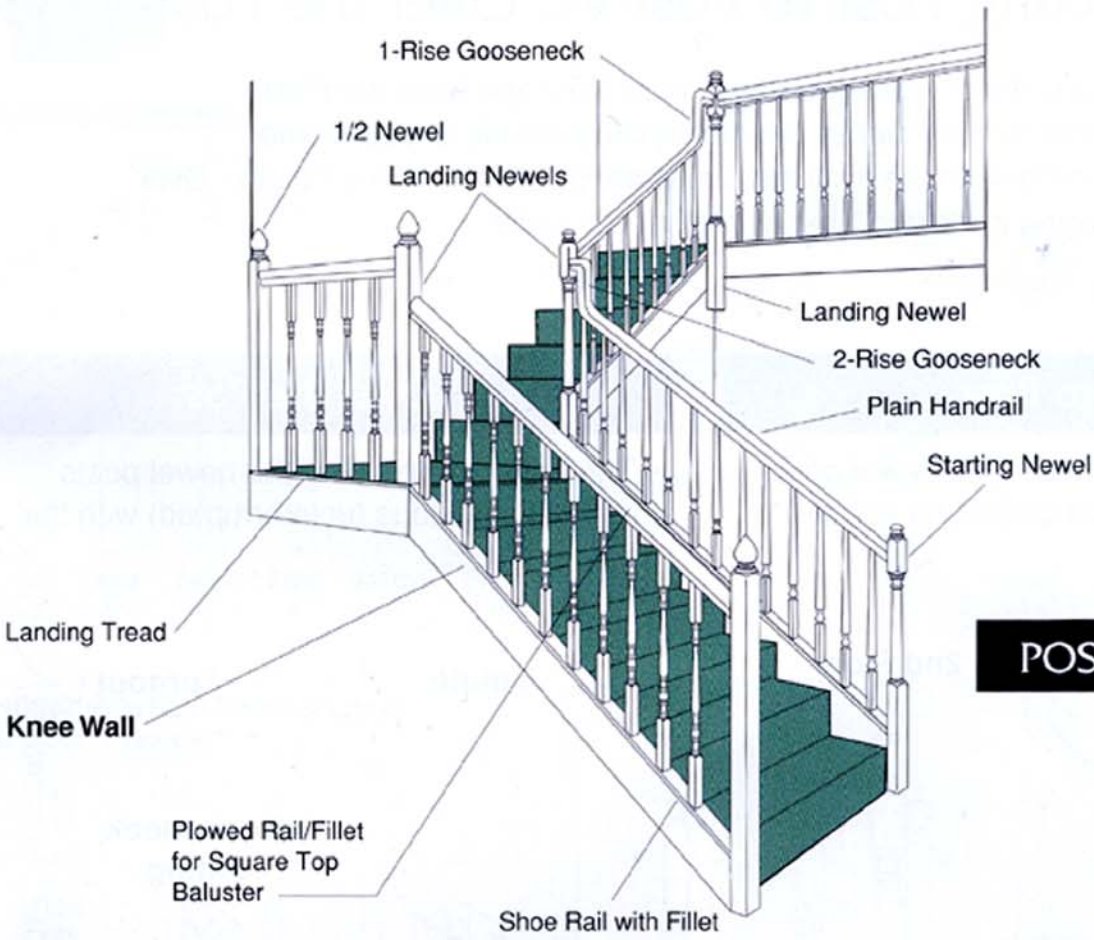
Rail Parts:

- 1 week

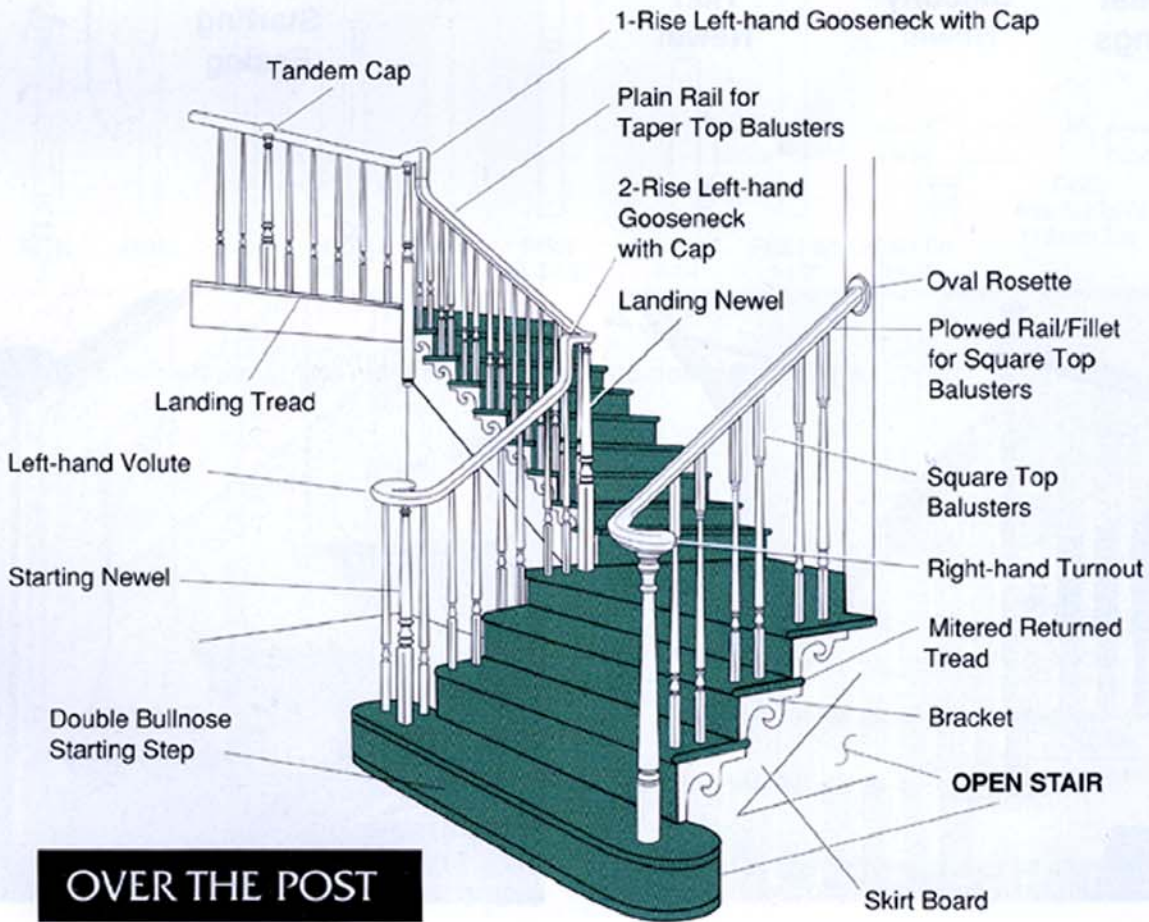
Anatomy of a Stair



STAIR SYSTEMS



POST TO POST



OVER THE POST

INFORMATION NEEDED

TREAD:
 Specie & Grade _____

RISER:
 Specie & Grade _____

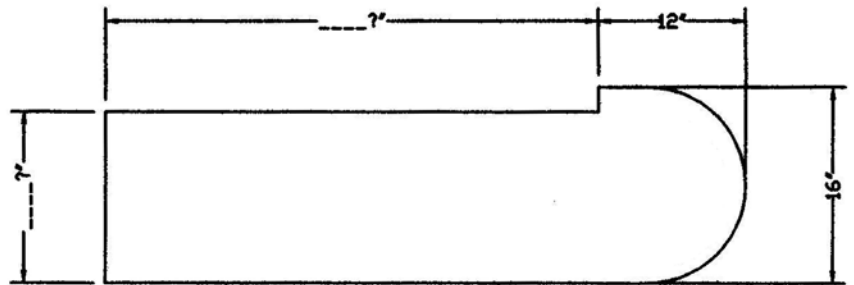
REVERSIBLE ? _____

8094 COVE MOLDING? _____

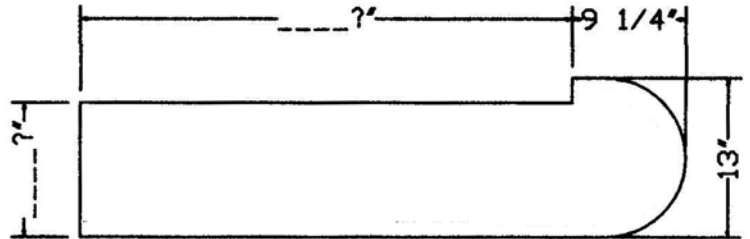
8095 SHOE MOLDING? _____

ATTACH TREAD/RISER? _____

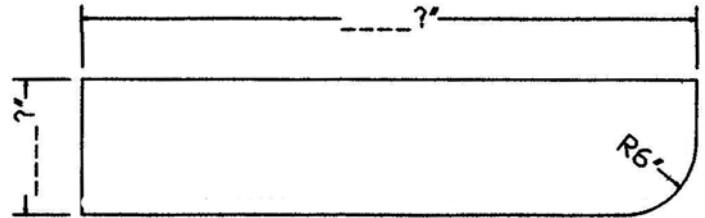
BOX INDIVIDUALLY? _____



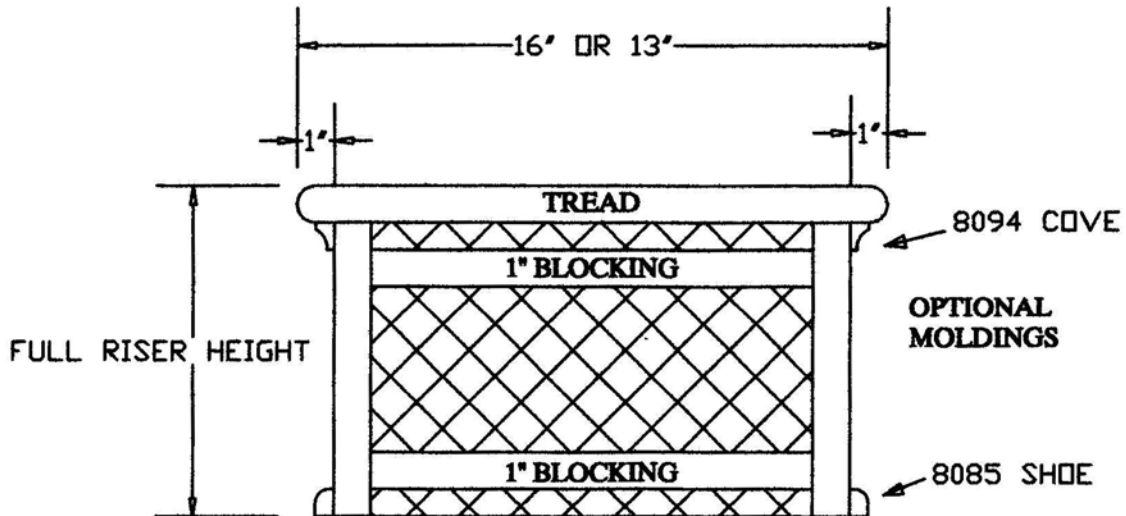
Half Round Starting Step (Right Hand Shown)



13" BULLNOSE STARTING STEP (RIGHT HAND SHOWN)



QUARTER ROUND STARTING STEP (RIGHT HAND SHOWN)



TYPICAL BULLNOSE CROSS SECTION

STARTING STEP DETAILS

your

Design & Dimensions

To order pre-built staircases:

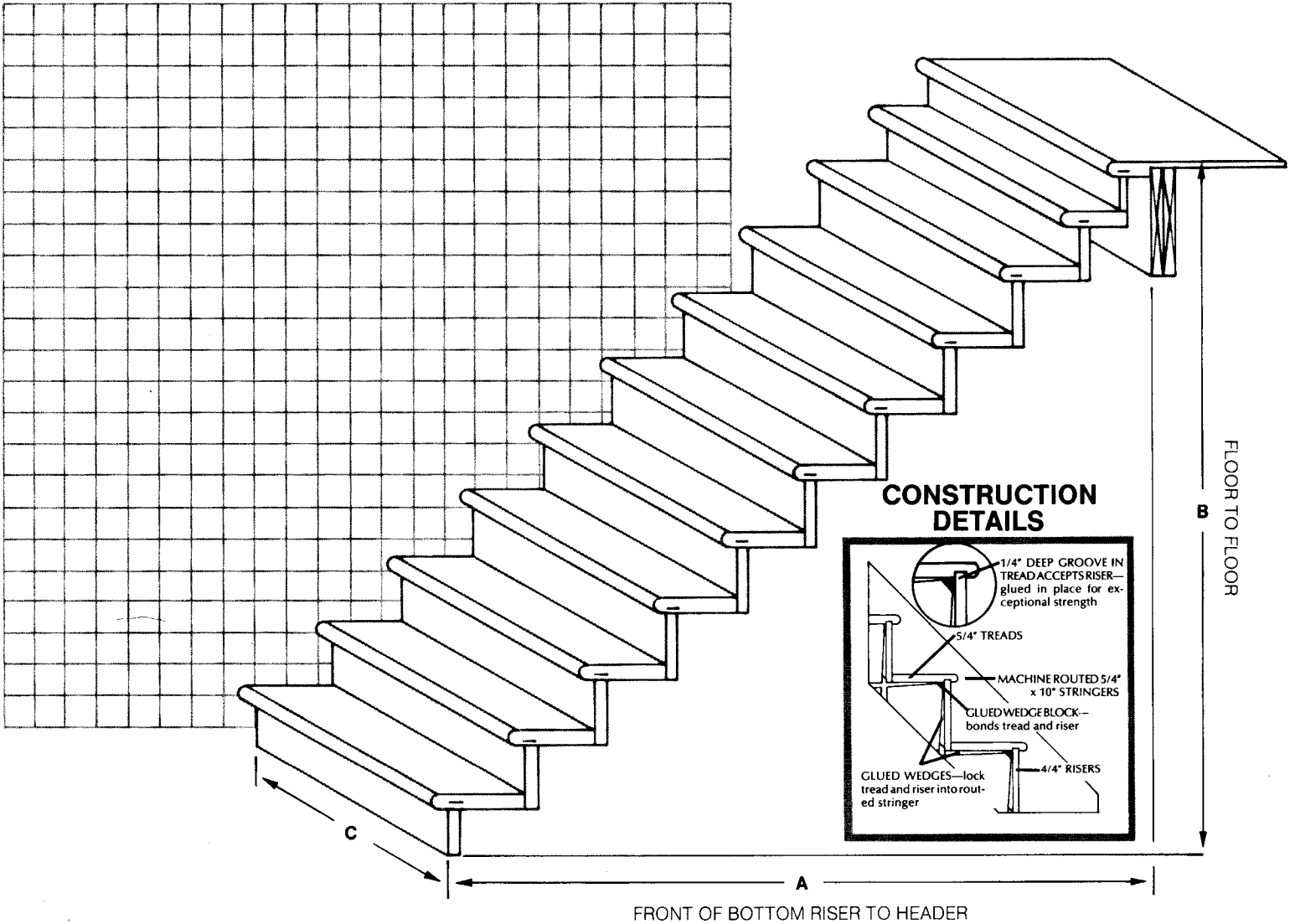
_____ Length of run (measurement A)

_____ Amount of rise (measurement B)

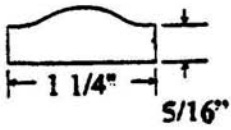
_____ Width of staircase (measurement C)

Specify grade of materials _____

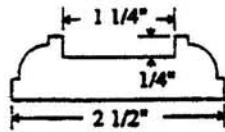
TOP VIEW
(IF NEEDED)



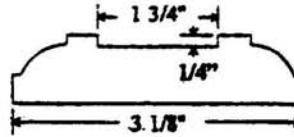
Shoe Rails & Fillet



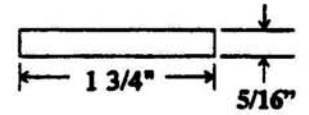
6050 Fillet
(2'-3' lengths)



6045 Shoe Rail
4'-12' 14'-16'



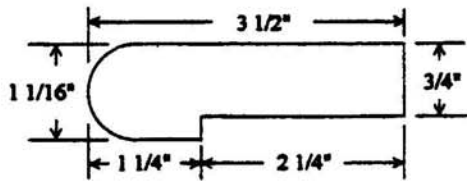
6006 Shoe Rail
4'-12' 14'-16'



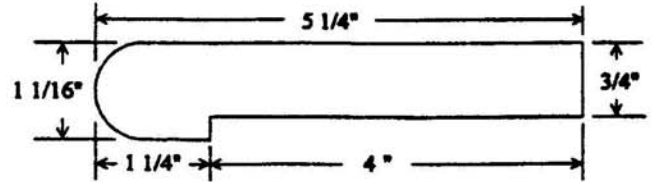
6007 Fillet
(2'-3' lengths)

Landing Treads

Available in 4, 5, 6, 7, 8, 10, 12, 14, 16 Foot Lengths



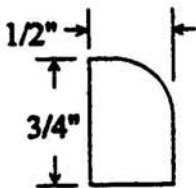
8090 Landing Tread
4'-12' Lengths 14'-16' Lengths



8590 Landing Tread
4'-12' Lengths 14'-16' Lengths

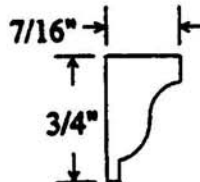
Moldings

Available in 100 lf. Pak (6'-12' lengths)
and 250 lf. Pak (12'-16' lengths)



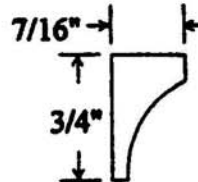
8085 Shoe

100 Lf. per Pak



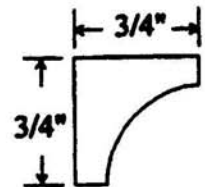
8086 Scotia

100 Lf. Per Pak



8094 Cove

100 Lf. Per Pak



8095 Cove

100 Lf. per Pak

250 Lf. per Pak

Oak
Poplar
"D"Yellow Pine

250 Lf. per Pak

Oak
Poplar
"D"Yellow Pine

250 Lf. per Pak

Oak
Poplar
"D"Yellow Pine

250 Lf. per Pak

Oak
Poplar
"D"Yellow Pine

Railing Order From



Order Hotline 800-872-9213
FAX 717-336-4108

DATE: _____

CUSTOMER _____

P.O. OR JOB # _____

ORDER# _____

QUOTE ORDER

A QUANTITY _____ DEGREE _____ °

NEWEL _____

DROP

PLATEMOUNT

\$ _____

B QUANTITY _____

NEWEL _____

\$ _____

C QUANTITY _____ DEGREE _____ °

NEWEL _____

DROP

PLATEMOUNT

\$ _____

D QUANTITY _____

NEWEL _____

\$ _____

E QUANTITY _____

NEWEL _____

\$ _____

F QUANTITY _____

NEWEL _____

\$ _____

SPECIFICATIONS

RAIL 6010 Oak

Poplar

Plate Shoe

Oak 6 1/2

Poplar _____

NEWEL Oak

Poplar

BALUSTERS Oak

1 1/4 Poplar

1 1/8 Primed

ROSETTES _____

1/2 NEWELS _____

GRAND TOTAL



Toll Free:800-872-9213

18 Industrial Way Denver, Pa 17517
Telephone:717-336-0220 FAX:717-336-4108

Applicant

Name of Firm

Mailing Address

City State Zip

Shipping Address

City State Zip

Area Code/Telephone Area Code/Fax

Internet Address/E-mail Address

Ownership

Type of Business _____

No. of Employees: _____

Please check one: Corporation Partnership Other

Federal ID# _____ - _____

Has the firm ever done business under another name? _____

If yes, list name: _____

Principal Officers

Name Area Code/Telephone

Address

Name Area Code/Telephone

Address

Name Area Code/Telephone

Address

Name Area Code/Telephone

Address

Bank Reference

Bank Name Branch

Address Area Code/Telephone

Contact Person Account Number/Type

Business References

Business Name Area Code/Telephone

Address Fax Number

Business Name Area Code/Telephone

Address Fax Number

Business Name Area Code/Telephone

Address Fax Number

Other

Amount of Credit Requested \$ _____

PO's Required Yes_____ No_____

Sales Tax Exemption: Yes_____ No_____

#:_____ State:_____

A signed current copy of your Sales Tax License must be attached in order for exemption to be valid.

Have you or your firm been placed for collection, had liens filed against either, had legal action taken against either, or filed bankruptcy?_____

If yes, please

explain: _____

By signing this application, the application agrees to the following:

Durawood Products, Inc. (seller) retains the right to deny credit to any applicant. The seller also retains the right to close this account whenever deemed necessary. If credit is approved, applicant agrees to the following terms:

Charges will be due and payable within as specified on invoices. Applicant agrees to pay a service charge of 1/5% per month (annual rate 18%) on delinquent invoices. There are no exceptions.

By my signature below I personally and individually guarantee payment of this account promptly.

I(We) hereby authorize Durawood Products, Inc. to whom this application is submitted, to obtain such credit reports

or other information as may be deemed necessary in connection with the establishment and maintenance of a credit amount or for any other direct business requirements.

Signature:

As Corporate Officer and Individually Date

Print Name Title

FOR OFFICE USE ONLY
APPROVED _____
TERMS _____
DELIVERY DATE _____
SU/SOS _____ SU/QB _____
I-9 _____
TAX STATUS _____
ORIG LETTER _____